

RESOLUTION 232-18

HIGHWAY DEPARTMENT TRUCK ACQUISITION

Motion by Councilman Fischer, seconded by Councilman Graham, the following resolution was

ADOPTED: Ayes 5 Maerten, Fischer, Graham, Leible, Ostrowski

Nays 0

Resolved to authorize the purchase of a Western Star tandem dump truck, from Tracey Road Equipment, at the price of approximately \$212,700.00.

Adopted December 10, 2018

Town of Pendleton

2014 APPROVED PURCHASING WORKSHEET

Employee: _____

Date: 12 / 10 / 18

ITEM: Western Star 4700 SF Tandem Dump, Plow and
SALT TRUCK (Onondaga Contract # 8996)

REASON FOR PURCHASE: _____

FUND VERIFICATION: _____ as of _____
(Date)

Guidelines: (Check one that applies)

- Materials: More than \$10,000 / Material & Labor: More than \$35,000
Written specifications, Advertising & Sealed Bids
- Material: \$3,000 to \$10,000 / Material & Labor \$10,000 to \$35,000
Attach three (3) written/fax quotations
- Material: \$500 to \$3,000 / Material & Labor \$3,000 to \$10,000
Three (3) oral/Fax quotations:

LIST VENDOR, MODEL, PRICE BELOW

- | | | |
|----|--|---------------------|
| 1. | <u>Western Star - Tracey Road Equip.</u> | <u># 212,502.09</u> |
| 2. | <u>Kenworth - North East Group</u> | <u># 218,727.09</u> |
| 3. | <u>Volvo - Beam Mack Sales</u> | <u># 220,749.71</u> |
| 4. | <u>Mack - Beam Mack Sales</u> | <u># 222,999.15</u> |

- Material: \$0 to \$500 / Material & Labor: \$0 to \$5,000
Alternate price quotations not required/subject to Department Head Approval

If lowest quoted price is not awarded, please detail reason: _____

Reasons for non-solicitation: (Check one that applies)

- Acquisition of professional services; emergencies; sole source situations; goods purchased from agencies for the blind or severely handicapped; goods purchased from correctional facilities; goods purchased from another governmental agency; goods purchased at auction; goods purchased under NY State Contract; original equipment replacement parts/service



December 19, 2018

Town of Pendleton Public Works
6640 Campbell Blvd.
Lockport, N.Y. 14094

Mr. Craig Walter,

We are pleased to present the following proposal for new model year 2020 Western Star 4700 Set Forward, Tandem Axle Plow Truck based on specifications dated 12-19-2018.

Onondaga County contract #8996 Pricing

2020 Western Star 4700SF Base Price			\$90,810.00
Options (MSRP)	\$54,595.00		
Discount (40.5%)	<u>\$22,111.00</u>		
Price after discount	\$32,484.00		<u>\$32,484.00</u>
Chassis Price			\$123,294.00
Model Year 2020 Escalator			\$1,000.00
OBD Emissions Escalator			<u>\$350.00</u>
Total Delivered Chassis			\$124,644.00
Valley Fab Equipment	Quote#BE19829	\$125,511.56	
Discount (30%)		<u>(\$37,653.47)</u>	
Total		\$87,858.09	<u>\$87,858.09</u>
Complete Delivered Plow Truck			<u>\$212,502.09</u>

Sincerely,

Paul J. Degasperi
Sales Manager

Office: 300 Middle Road | Henrietta, N.Y. 14467 | Ph (585) 397-2572

Locations: Syracuse | Albany | Binghamton | Rochester | Watertown | Batavia | Queensbury